ArMee Infotech

Ahmedabad, Gujarat, India.

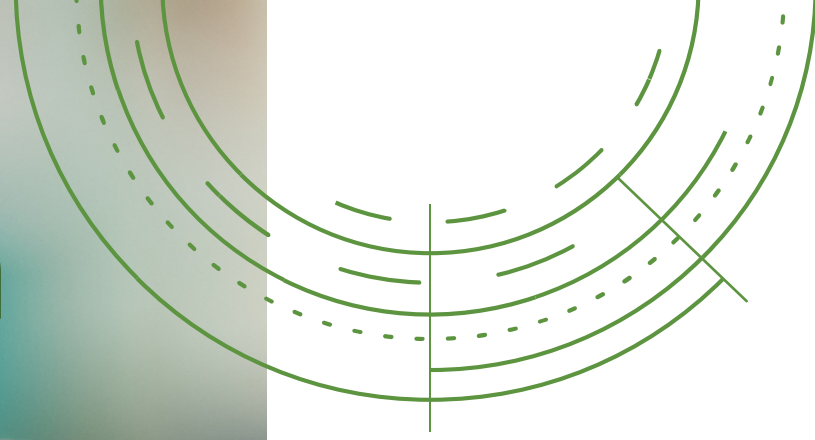## FROM POTENTIAL TO PERFORMANCE, ENABLING DIGITAL INDIA

Introduction

ArMee Infotech is an established IT Infrastructure and System Integrator company founded in 2003 with a core focus on Government, PSU, BFSI, and Education Projects in the areas of IT and ITES. With a commitment to technical excellence, reliability, and professional service, we have built an enviable reputation for customer satisfaction that has helped us foster long-lasting relationships.

Headquartered in Ahmedabad, Gujarat, we have branch offices and a presence in 14+ locations across India, ensuring a delay-free service and support experience regardless of our client's location. Our mission is to provide delight to all our customers, exceeding their expectations.

Vision & Mission

VISION

"To be a Global Customer Centric Organization Nurturing Leaders with Integrity".

MISSION

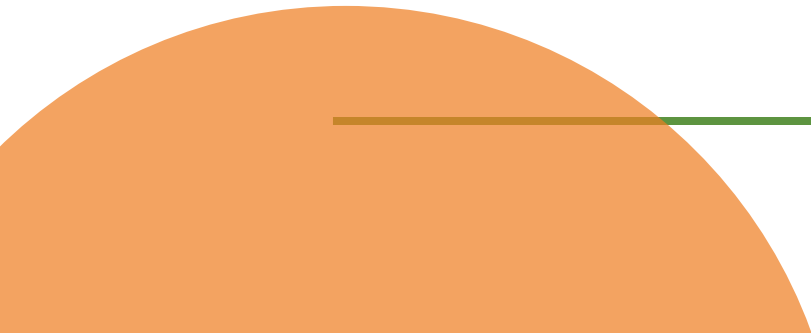"We exist to provide delight to all our customers' exceeding expectations"

VALUES

- We at ArMee continuously strive to **Better The Economic Value** of our enterprise with **Honesty and Integrity**
- We at ArMee seek to be **Ethical Trusted and Respected** partners of our customers
- We at ArMee foster **Team Spirit** and nurture each team member
- We respect **Individual Diversity**
- We at ArMee maintain **Long Term Mutually Beneficial Relationship** with our business partners
- We at Armee **Generate Confidence** in our customers by playing a **Non-Interfering and Trustin**g role
- We at ArMee honor our commitment of **Service Beyond Expectation**
- We at Armee strive to and encourage to save the **Environment** by helping our clients deploy **Green Solutions**

CORE COMPETENCIES

Our core expertise is in managing end-to-end large projects from ideation, conceptualization, itemizing, procurement, project financing, logistics and warehousing, multi-locational high-volume installations, training, and maintenance. Through our deep system integration and technology consulting capabilities, we help customers assess their preparedness for this journey by helping them identify the appropriate digital technologies, streamlining their business systems, improving their infrastructure capability, both physical and cloud, and creating their customized digital, IT, and ITES road map.

OUR LEADERSHIP TEAM

Ridhish Patel
(Group CEO)

Ridhish Patel, our Group CEO, is the visionary leader who has guided our organization to new heights of success. With his keen business acumen, exceptional problem-solving abilities, and people management skills, he drives innovation, sets our strategic direction, and inspires our team to achieve greater things. Thanks to his leadership, our group has achieved remarkable growth and is well-positioned for continued success in the years to come.
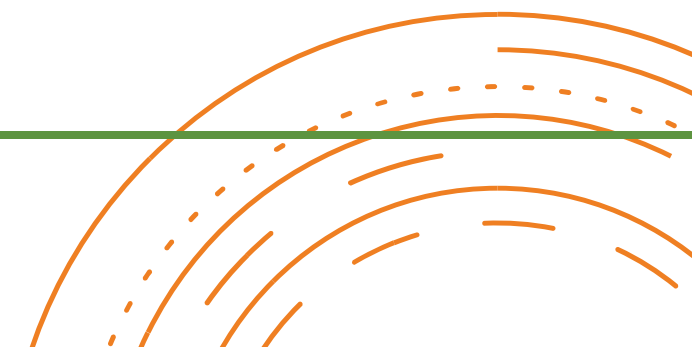
Brijesh Vora
(CEO – ARMEE INFOTECH)

Brijesh leads the Sales team at ArMee Infotech and is accountable for the overall growth, operations and strategy of the IT business. With more than 20 years of experience in the IT industry, Brijesh has worked with reputed companies such as Acer, HCL and Samsung. He is a relentless leader and a go-getter, known for his energy, drive and astuteness in driving the business forward.

Bhavna Patel
(OPERATIONS HEAD)

Bhavna leads the Operations division of the company with over 15 years of robust experience in IT Infrastructure and project implementation. Her responsibilities include Procurement, Warehousing, Logistics, and Vendor Management. With prior experience at esteemed companies like Wipro and HCL, Bhavna brings in consistency and efficiency in the timely execution of projects.

OUR LEADERSHIP TEAM

Vimal Shah
(CFO)

Vimal Shah is a seasoned CFO with over 30 years of experience in commercial, finance, and accounts. He has worked with renowned companies such as Dairy Den, Data Tech, and Care Office Equipment. With a strong background in financial planning and analysis, Mr. Shah has a proven track record of driving business growth and maximizing profitability.

Bindiya Shah
(CHRO & Admin)

Bindiya Shah is a highly skilled CHRO and Admin Head with over 22 years of experience. She has managed projects, skill training, people management, and admin activities for renowned companies such as IL&FS and Edique. With a strong background in human resources, Ms. Shah has a proven track record of developing and implementing effective HR strategies and policies to support business.

Ranjith Kumar
(Head, Service Delivery)

Ranjith Kumar is an experienced Service Delivery Head with over 25 years of experience, having worked with renowned companies like HCL and KARVY. He has a proven track record of managing and delivering successful IT solutions and services. Mr. Kumar has also managed several prestigious projects for the Gujarat government, showcasing his expertise in project management and technical solutions.

Nirmalya Banerjee
(Head, Skill Development)

Nirmalya Banerjee, Leads Skill Development and Livelihood vertical. He has 33 years of experience in managing skill development, relationship management, and business development. He has worked with reputed organizations such as Epoch, Skill Academy, Hindustan Latex, and CII. Mr. Banerjee's expertise in skill development and relationship management has been instrumental in driving business growth and achieving organizational objectives.
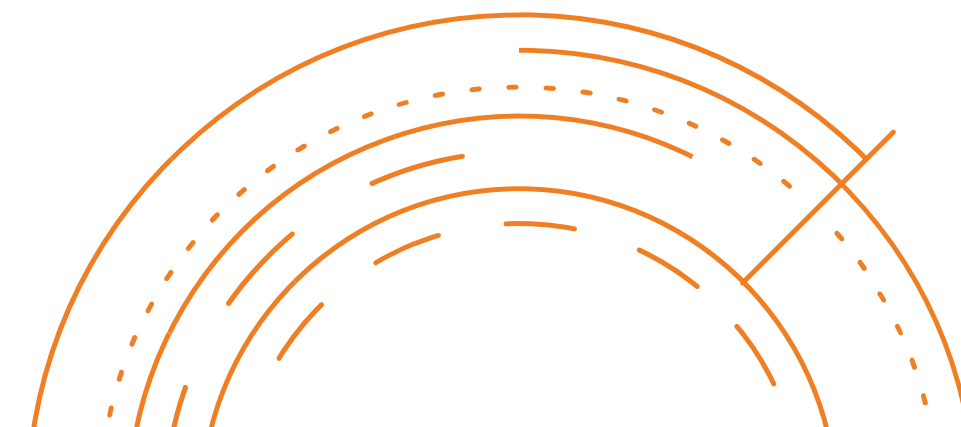
PRODUCTS & SOLUTIONS

At ArMee Infotech, we are committed to delivering exceptional IT infrastructure solutions that drive growth and success for our clients.

We work closely with our clients to understand their unique business requirements and tailor our offerings to suit their individual needs.

IT INFRA & SI PROJECT MANAGEMENT

ArMee Infotech is a specialist in System Integration services, offering end-to-end project management that starts from the conceptualization stage. Early involvement with clients enables collaboration on ideas, expertise, and implementation finesse, which is essential to project success. This approach ensures timely project completion and cost savings. With vast experience in managing large-scale projects, the company has a dedicated back-office and implementation team that contributes to every aspect of the project, from ideation to conceptualization, site preparation and planning, installation, and commissioning. ArMee Infotech emphasizes scientific project management tools and techniques to ensure accurate and timely project planning.

In addition to project planning, ArMee Infotech's team also pays close attention to stakeholder briefing, site visits, logistics and warehousing, execution of project requirements, installations, validations, and project documentation. The company provides training and warranty support to ensure clients are fully equipped to manage their newly integrated systems. With its comprehensive approach to System Integration services, ArMee Infotech guarantees successful project outcomes for clients.

IT FACILITY MANAGEMENT SERVICES

ArMee Infotech offers comprehensive IT Facility Management Services to help our clients manage their IT infrastructure efficiently and effectively. Our services include:

Hardware and Manpower Resource Support: We provide hardware and manpower resources to support our clients' IT infrastructure requirements. Our services can be deployed onsite, carry-in, or in any other way as required by our clients, ensuring flexibility and customized services.

On-Site Technical Manpower: Our team of technical experts provides on-site IT infrastructure management, trouble-shooting, preventive maintenance, and overall IT health management. We ensure that our clients' IT infrastructure is always up and running, minimizing downtime and maximizing productivity.

IT CONSULTING SERVICES

At ArMee Infotech, we believe that IT is a powerful tool that can help organizations achieve sustainable competitive advantages and improve their cost structures. That's why we offer IT consulting services to help our clients align their technology strategies with their business or process strategies. Our consulting expertise covers a wide range of areas, including:

• Technology assessment and roadmap development

• IT governance and risk management

• Business process optimization

• Digital transformation

• Cloud computing and virtualization

• Data management and analytics

• Cybersecurity and compliance

IT INFRA & SOLUTIONS

IT INFRA
We provide IT infrastructure services including computing, printing, power electronics, networking design and architecture, cloud solutions, Wi-Fi, and maintenance contracts for enterprise class networks.

SURVEILLANCE
We offer a range of surveillance solutions, including analogue and IP cameras, video management, analytics, cabling, and pole mounting.

SURVEILLANCE (POSTAL SERVICE AND REVENUE)
We provide mailroom solutions, such as franking machines, inserting and sorting systems, postage meters, shredders, and parcel/mail sorting.

VIDEO CONFERENCING SOLUTIONS
Our business connectivity solutions offer comprehensive video conferencing capabilities across various platforms, including desktop, room-based systems, enterprise, mobile, integrated, and cloud-based environments.

SKILL DEVELOPMENT TRAINING

India is progressing towards becoming a global knowledge economy with support from the government. However, despite a vast number of employable youth, there is a shortage of skilled workers. The majority lack access to skill development mechanisms, and most skill acquisition occurs on the job.

The government has recognized this problem and taken action to address it by promoting skill development. Armee Infotech works with the government as a Project Implementation Agency and Training Partner to provide high-quality vocational education and skills training to underprivileged, dropouts, and unskilled youth in remote and rural areas. The aim is to make them employable through recognized certifications and meaningful employment in organized sectors.

OUR ACHIEVEMENTS

BIHAR EDUCATION PROJECT COUNCIL

for Setting up "ICT Labs" [includes Supply, Installation, Commissioning and maintenance of Hardware, Software & Peripherals and Computer Education Services (including manpower etc.)] under ICT & Digital Initiatives intervention in 679 Govt. Elementary & Secondary Schools across Bihar on Build Own Operate and Transfer (BOOT) Model for five years.)

Project Value : Rs. 122 Crore.
Status : Ongoing

GUJARAT COUNCIL OF SCHOOL EDUCATION (ICT LEARNING LABS)

For implementing 4162 nos. ICT Learning Lab in total 4004 Schools across Gujarat including Supply of Hardware, Software, including Functional Training and Maintenance of the Systems for 5 years on behalf of Samagra Shiksha, Gujarat Council of School Education (GCSE), Education Department, Government of Gujarat

Project Value : Rs. 252Crore.
Status : Ongoing

GUJARAT COUNCIL OF SCHOOL EDUCATION (GYANKUNJ)

For implementing Gyankunj in 30000 classrooms of Government Elementary & Secondary Schools within the State of Gujarat including Supply of Hardware, Operating Software and Maintenance of the Systems on behalf of Gujarat Council of School Education (GCSE), Education Department, Government of Gujarat.

Project Value : Rs. 290 Crore.
Status : Ongoing

OUR ACHIEVEMENTS

E-GRAM VISHWA GRAM SOCIETY (OFFICE OF DEVELOPMENT COMMISSIONER)

For onboarding ePanchayat eGovernance Team (EET) in all the 33 District Panchayats and 248 Taluka Panchayats. They will be supporting e-Goveranace of 14179 Villages Panchayats in the state of Gujart for a period of 5 Years. This Project is part of an ambitious project of introducing eGovernance at grassroots through the panchayati Raj Institution (PRIs). The project is known as the eGram Vishwagram Project. Under the project,

Project Value : Rs. 205 Crore.

Status : Ongoing

PANCHAYAT &RURAL DEVELOPMENT

For supply and commissioning of
- Video Conferencing Solution.
- Aadhar Enrolment Kits.
- Biometric devices.
- Other IT Infrastructure (Desktops/ Printers etc.)

Includes warranty support for 5 years and comprehensive maintenance there after.

Project Value : Rs. 102 Crore.

Status : Ongoing

POS DEVICES FOR PDS AUTOMATION (UPDESCO)

System Integrator for Supply, Installation with Application and Maintenance of PoS Devices for Automation of Fair Price Shops in Rural Areas of Uttar Pradesh.
End-to-end computerization of Public Distribution System (PDS) and as part of the implementation of National Food Security Act 2013 (NFSA) across the state of Uttar Pradesh by the Food & Civil Supplies Department, Government of Uttar Pradesh.

Project Value : Rs. 120 Crore.

Status : Ongoing

OUR ACHIEVEMENTS

SKILL DEVELOPMENT & LIVELIHOOD PROJECT(MINISTRY OF RURAL DEVELOPMENT)

The project (under the scheme Deen Dayal Upadhyaya Gramin Kaushal Yojana) has been implemented in Assam, West Bengal & Uttar Pradesh . In Assam 800 candidates,700 candidates in West Bengal and 800 candidates in Uttar Pradesh has been trained and placed accordingly.

Project was focussed on capacity building through domain based skill development training and provide sustainable livelihood to rural un employed youth.

Project Value : Rs. 19 Crore.

Status : Ongoing

SKILL DEVELOPMENT & LIVELIHOOD PROJECT
(SKILL DEVELOPMENT MISSION)

Skill development & livelihood project under Uttar Pradesh Skill Development Mission focussed on domain-based training & employment in various sector. Through this project the unemployed youths of Uttar Pradesh are getting trained & employed in various sector..
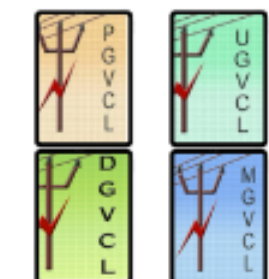
Project Value : Rs. 1.3 Crore.

Status : Ongoing

OUR CLIENTS INCLUDES

CONTACT US

At ArMee Infotech, we are committed to delivering the highest quality products and services to our customers. We strive to provide customized solutions that are tailored to each of our client's unique needs. With our expertise and dedication, we are confident in our ability to exceed expectations and provide delightful customer experiences.

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